

As a growth-driven company, we are always excited to bring IIA's laboratory testing, field inspections and engineering services to new people and places. Beyond geographic growth, IIA is always looking for ways to offer new and improved services that make life easier for our customers.

For example, IIA's Laboratory and Lift Services teams recently collaborated to bring a convenient new on-site service to one Lift Services client (and many more to come). That's just one example of how a full-service provider can offer creative, cost-effective solutions that benefit your bottom line.

In this newsletter, you'll learn:

- How support from IIA labs helped our Lift Services division add [on-site torque wrench calibration](#) to its menu of mobile services and make a satisfied customer even happier.
- Why leading companies from New York to California trust IIA for their weld testing needs
- Why safety starts at the top at IIA
- How IIA's EMC expertise can help you get products to market faster
- How a full-service provider can help you solve quickly and with less downtime
- You'll also meet [Zeke Taylor](#), a master inspector who is all about teamwork

As the old saying goes, an ounce of prevention is worth a pound of cure. But with the pressures of soaring inflation, some companies may be tempted to take shortcuts or put routine testing and inspections (prevention) on the back burner. At the end of the day, a proactive approach can help you avoid costly repairs and compliance issues down the road — and IIA can help.

Partner with IIA and tap into the power of prevention.

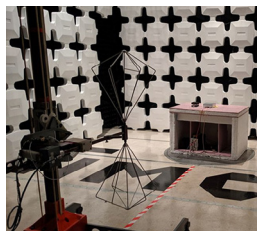
Sincerely,

**Nicholas Szkotak**

General Manager, Lab

## Looking for a testing partner you can trust?

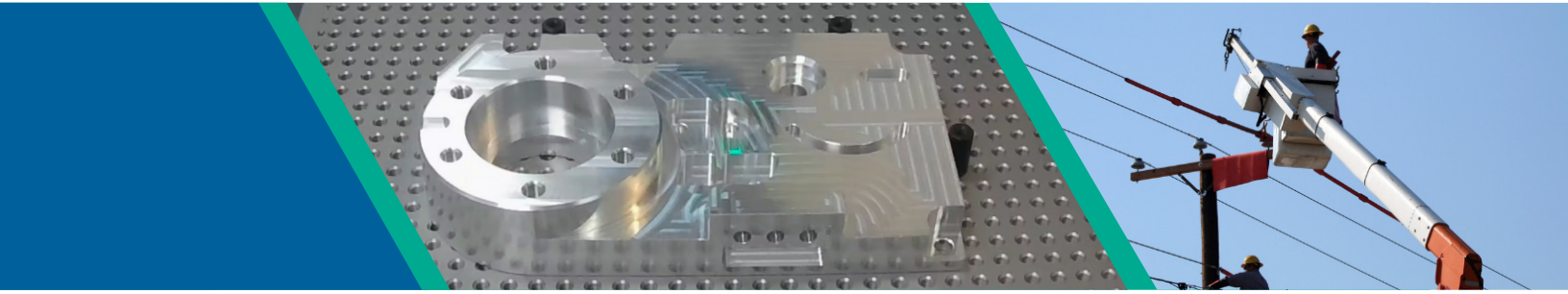
As wireless technology evolves, so do the rules and regulations affecting the products we live, work and play with. For 50 years, IIA's ElectroMagnetic Compatibility Team (formerly known as Timco Engineering) has provided electronic device testing and certification that helps bring innovative products to the world — from medical devices to marine radars. We offer a full range of EMC testing and a level of service you won't always find at larger labs. Learn more about our [Electronic and Radio Device Testing](#), [Product Certification](#), and [Full-Service Lab Capabilities](#).



## Making the World Safer Starts with Us



At IIA, we are on a mission to make the world a safer place, and that starts with our own team. Our safety mission is to have zero work-related injuries and illnesses and to protect people and the environment with full integrity. Our safety starts at the top. Our executive leadership team is heavily involved in the safety program and actively participates in safety meetings and job site visits. We are fully committed to providing a safe and healthy work environment for our employees, our customers, visitors, contractors, and our communities.



## On-Site Torque Wrench Calibration: A New Twist for IIA's Lift Services

When one of IIA's largest Lift Services customers lobbied for a convenient new service, we listened — and within weeks, found a way to make it happen. This live line tool testing customer, a major Midwestern utility, asked if IIA could also provide on-site calibration of torque wrenches. This would allow the company to avoid the expense and delay of shipping its torque wrenches to a testing lab for calibration. [Read how IIA made it happen.](#) Of-course, on-site tool calibration is nothing new for some of our Lab Services clients. "There's a peace of mind among employees and ownership knowing the equipment doesn't have to leave the shop," says John Barnett, First Article Inspector and Quality Technician at National Technologies. [Read why National Technologies has worked with IIA for more than a decade.](#)

## Zeke Taylor: This Master Inspector is All About Teamwork



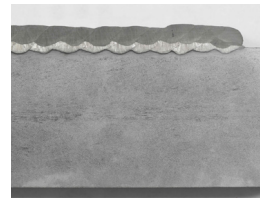
Whether he's helping team members learn and grow or providing story-worthy service to customers, Master Inspector Zeke Taylor is guided by his motto: "I can't succeed unless you succeed." Zeke is proud of the quality, professionalism, and story-worthy service that IIA is known for and strives to support his team and the customers in positive ways each day. As he says, "when I spend an extra two hours discussing a customer's results with them, the empathy and concern we show for our customers comes through in what we do." [Read more!](#)

## Solving More Than They Expected

Customer A needs some metrology work performed on their part because they don't have an accurate CAD model to reference. Well, hello IIA's Lab Services! Our Metrology team provided them everything they needed from a dimensional aspect and then went above and beyond to mention other services IIA provides. VOILA! Our engineering department provided them an accurate CAD model to keep them moving forward and then our St. Louis lab provided a plethora of services, including Chemical, Hardness (Microstructure and Rockwell) testing for them. Overall, a success! Learn more about IIA's [mechanical testing services](#) and [dimensional inspections](#).

## Wondering About Welds? Test the Strength of the IIA Reputation

A sound weld starts with a skilled, certified welder and a qualified procedure — and IIA can help you ensure both. From New York to California, leading companies in virtually every industry trust IIA for their weld testing needs. We are experts in the use of both [non-destructive](#) and destructive methods to ensure that welds meet all applicable testing criteria. With reasonable pricing and fast turnaround times, you'll see why our client relationships have stood the test of time — much like the welds we qualify. Learn more about our [Weld Testing Services](#).



## Let's Connect

We want to hear from you! Let us know about your latest testing challenges and how we can help. Call us at **(866) 514-4937** or complete our [online form](#) and we'll get back to you within 24 hours.

Be sure to follow us on [LinkedIn](#) to learn about the latest tools and techniques we're using to solve our clients' problems and make the world safer.



**(866) 514-4937**

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