



## News you need to be aware of as you start 2023

Happy New Year! As organizations and individuals, now is a great time to take a fresh look at what you'd like to accomplish in the year ahead. And there's no better time to find the people and partners who will position you for success in 2023.

One overarching goal guides everything we do at IIA: to make the world a safer place. Providing quality lift equipment inspections is one way we do that.

IIA continues to grow to better serve customers. Read on to learn more about:

- What you need to know about aerial device testing
- How IIA serves government entities, such as utilities and fire departments, as well as the defense industry
- Our comprehensive lift inspection services (and other services that make IIA a one-stop shop)
- Our new remittance address for Lift Services payments
- The expansion in 2023 of IIA's fire hose testing service territory
- Alex Kennell, who takes lift inspections to a higher level

Whatever your goals for 2023, IIA can help you achieve them. Please call (623) 235-8188 or visit [Industrial-IA.com](http://Industrial-IA.com) to learn how we can help make your world safer.

Sincerely,

**Sam Yank**

Director of Sales, IIA

## What You Should Know About Aerial Device Testing



From elevated platforms to sectional ladders and booms, fire departments rely on aerial devices every day in their mission to save lives and protect property. The most common reasons for device failure are lack of, or improper, maintenance and the weakening of metal components over time. IIA's fast and accurate inspections ensure safety, reliability and compliance, and help you get the most out of your equipment. [Read More.](#)

## Fire Department Customers: New Address. Same Service.

To support our continued growth, IIA has transferred billing and other administrative functions from our Manalapan, New Jersey, location to our office in Peoria, Arizona. IIA's [premier fire equipment testing services](#) are conducted on site for the convenience of our customers. The only change our customers will see is the new remittance address to pay IIA Lift Services invoices:

Industrial Inspection & Analysis  
16140 N Arrowhead Fountain Center Dr., Suite 108  
Peoria, AZ, 85382  
(800) 992-1111

This move will help us streamline our back-office operations as we continue to expand our service territory.

## IIA's Premier Fire Hose Testing Coming to New Areas in 2023

As you plan your fire hose testing this year, remember that we are expanding our service territory into the following states and regions:

Arkansas	Michigan
Florida Panhandle	Mississippi
Georgia	Ohio
Illinois	Western Pennsylvania
Indiana	Texas
Louisiana	

Our fire hose inspections meet strict NFPA standards, and we can test up to 20,000 feet of hose in a single day! Learn more about our Fire Hose Testing and watch a brief video to learn about our [full-service capabilities](#) for fire companies.



### Alex Kennell: Taking Lift Inspections to a Higher Level

Alex Kennell's strong work ethic sprouted early in life, on the family farm in central Illinois. Never afraid to get his hands dirty, he learned how to take equipment apart and make

repairs that saved more than a few trips to the mechanic. Before joining IIA Lift Services, Alex worked at an equipment company where he learned to build and repair utility service trucks, bucket trucks, digger derricks, cranes, and more.

[Learn how Alex](#) uses his experience and insight to turn a concerned customer into a confident one.

## From Local Government to National Defense: We're Here for You



With roots that date back nearly a century, IIA is a leader in the use of non-destructive testing (NDT) for government agencies at the local, state and federal level. Whether we're testing astronaut face shields, bridges, bucket trucks, submarine components or drinking water, safety is our mission at IIA. [Read how](#) we can help make your government or defense project a success.

### Elevate Your Expectations

As a trusted leader in lift equipment inspections, IIA takes quality and safety to a higher level. Our large footprint in North America allows us to provide fast and flexible service, whether you need routine inspections or emergency repairs. We can even provide after-hours testing to minimize disruptions to your operations. Learn more about our [comprehensive lift services](#).

And did you know that IIA is also a one-stop shop for all of your industrial inspection, testing and engineering needs? [Read more about our one-stop-shop services](#) and the many [industries we serve](#).

## What Our Customers Are Saying

"I think all your inspectors are phenomenal."

### Let's Connect

We want to hear from you! Let us know about your latest inspection challenges and how we can help. Call us at **(623) 235-8188** or complete our [online form](#) and we'll get back to you within 24 hours.

Be sure to follow us on [LinkedIn](#) to learn about the latest tools and techniques we're using to solve our clients' problems and make the world safer.



**(623) 235-8188**

[industrial-ia.com/iaa-lifting-services](http://industrial-ia.com/iaa-lifting-services)