



## Industry News from our Lifting Experts

With a mission to make the world safer, Industrial Inspection & Analysis was founded as a growth-oriented inspection company back in 2015. And we've been growing ever since. I'm excited to announce that we are expanding our fire hose testing service territory by leaps and bounds in 2023. We'll share more about this development and our [Fire Hose Testing Services](#) in this newsletter.

For example, our proprietary testing equipment allows us to test more feet of hose, under varying levels of pressure, faster and more accurately, than any other company. That's just one reason fire companies choose IIA. In this newsletter, you'll learn why the [Water Witch Fire Company](#) in Port Deposit, Maryland, trusts IIA for [all of its fire equipment testing](#).

Whether you're fighting fires or power outages —or using cranes on a construction site — an inspection leader can ensure that critical equipment is safe to use and complies with all applicable regulations. Read on to learn how our mobile labs make live line tool testing easier than ever. You'll also meet one of the experts who help us ensure quality inspections on every job.

I look forward to seeing where the future takes IIA as we continue to expand our reach. But rest assured, we'll never outgrow our mission to Make the World Safer.

Sincerely,

**Sam Yank**

Director of Sales, IIA

P.S. We've begun quoting and scheduling fire hose testing for 2023. If you'd like to plan ahead, now is a great time to [request a quote](#) and [schedule a convenient time](#) for your 2023 testing.

## Premier Fire Hose Testing Coming to New Areas in 2023

With life-threatening situations only a phone call away, firefighters have to be ready in a pinch — and so does their equipment. IIA is proud to serve those who serve others by providing inspections that help protect people and property.

As the premier provider of fire hose testing, IIA is pleased to announce that we are expanding our service territory into Texas and east of the Mississippi, from the Great Lakes to the Gulf Shores. In 2023, we will begin providing fire hose testing in the following states and regions:

- |                     |             |               |                        |
|---------------------|-------------|---------------|------------------------|
| • Arkansas          | • Illinois  | • Michigan    | • Western Pennsylvania |
| • Florida Panhandle | • Indiana   | • Mississippi | • Texas                |
| • Georgia           | • Louisiana | • Ohio        |                        |

Our fire hose inspections meet strict NFPA standards, and our team works quickly to minimize downtime for your fleet. In fact, we can test up to 20,000 feet of hose in a single day! (Be sure to ask about our hard suction hose testing service, too.)

Learn more about our [Fire Hose Testing](#) and watch a brief video to learn about our [full-service capabilities](#) for fire companies.

*"We used to do the hose testing ourselves, and we would spend all summer doing it. Now, it's all done in a day. When IIA crews put the hose back on the truck, it's what I call 'parade-ready.'"*

— Chief Dennis Yates, Norway Fire Department

## Live Line Tool Testing Has Never Been Easier



Depending on the size of your fleet, planning and scheduling annual live line tool and rubber goods testing can be a logistical nightmare – especially when you have to send your rubber goods off to a third party for testing.

Thanks to our [mobile testing labs](#), IIA can complete ALL of your required testing at one time AT YOUR LOCATION. No more labeling, packing, shipping and waiting. We can even test your tools after hours to minimize your staff and equipment downtime. [Read how our mobile testing labs save you time and trouble.](#)

## Pandemic-Related Pinch Leads Fire Company to IIA



Back in 2021, when the Water Witch Fire Company in Port Deposit, Maryland, tried to schedule annual hose testing, they ran into a roadblock, courtesy of COVID-19. All of the companies they reached out to were unable to find enough workers willing to take on the difficult task of hose testing — until they called IIA.

From detailed reporting to dependability and meticulous hose repacking, [read why](#) Water Witch Fire Company now trusts IIA for all of their fire equipment testing.

“IIA worked with me really well on scheduling. We were in constant contact,” says Chief Andrew Bannon. “My guys all raved about what a good job IIA did with the hose testing and how easy the technician was to work with.”



## Meet the Expert: Rob Roedell

After 10 years “turning wrenches” as an aerial device and crane inspector, Robert “Rob” Roedell was promoted into a management role at IIA. Because he’s “been there and done that,” Rob can help his team navigate challenges like weather and new pieces of equipment.

[Read why](#) Rob sees operations like a chess game, and why over-communicating with the customer is one of his ninja tricks for success.

## Let's Connect

We want to hear from you! Let us know about your latest inspection challenges and how we can help. Call us at **(623) 235-8188** or complete our [online form](#) and we'll get back to you within 24 hours.

Be sure to follow us on [LinkedIn](#) to learn about the latest tools and techniques we're using to solve our clients' problems and make the world safer.



**(623) 235-8188**

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