



Industry News from our Lifting Experts

Working tirelessly day and night, sometimes in bad weather conditions, line workers make comfort and quality of life possible for the rest of us. National Lineman Appreciation Day on April 18 helped to shine a spotlight on these often overlooked heroes.

For more than 50 years, IIA has been a leading provider of bucket truck inspections and live line tool and rubber goods testing to utilities, municipalities and electrical contractors across the U.S. We are one of the few service leaders offering mobile live-line testing labs for the convenience of our customers. We are proud to serve those who serve others, providing critical testing to ensure that equipment functions properly to protect [line workers](#), as well as [firefighters](#).

In this newsletter, you'll meet one of the experts who performs live line tool testing that helps keep line workers safe. You'll also hear from [one fire chief who was happy to hand over hose testing to IIA](#).

Safety is always our top priority; and in this newsletter you'll learn how a comprehensive [Fleet Safety Analysis](#) can help ensure the safety of bucket trucks, while maximizing company resources. You'll also learn about the [dangers of overlooking critical pins and bolts](#) in an inspection, and why visual testing alone is never enough.

Across industries, IIA offers inspection services that help protect people and the environment. Together, we can make the world a safer place.

Sincerely,
Sam Yank, Director of Sales, IIA

Live Line Tool Testing Has Never Been Easier

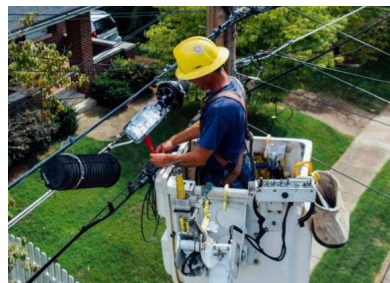


Linemen and women work around the clock to get the job done, and IIA is a testing partner who works around the clock for them! For more than 50 years, IIA has been a leading provider

of live line tool and rubber goods testing to utilities, municipalities and electrical contractors across the U.S. The best part? We can bring our expertise to you.

Our mobile testing labs save you time and trouble — no more labeling, packing, shipping and waiting. We can even test your tools after hours to minimize your staff and equipment downtime. [Learn more](#).

Maximize Company Resources with a Fleet Safety Analysis



From tree trimming to lighting maintenance to high-voltage wire repair, aerial bucket trucks make many important tasks far easier. Given the current economy, it is particularly important to take protective

measures to prolong the life and safety of equipment, while maximizing company resources — and a Fleet Safety Analysis (FSA) can help.

During an FSA, our certified technicians inspect, locate, and alert you to problem areas so trucks can be immediately scheduled into a maintenance program. This means fleet managers can focus on safety and preventative maintenance instead of costly future repairs, downtime or accidents. [Read how](#) an annual or bi-annual Fleet Safety Analysis can help your company plan, save, and allocate resources wisely.

Ultrasonic Testing Can Help Prevent Catastrophic Bolting Failures

Mounting bolt failure may not happen often. But when it does, the consequences can be catastrophic. Unfortunately, critical pins and bolts can easily be overlooked during a safety inspection.

As one IIA customer described, “Our last inspection was done two years ago by another company that only did a visual inspection. Then a pin on a Snorkel ATB 60 failed, the machine arm fell 30 feet and almost killed two men. I was quite upset to find out our machine was only visually inspected.”

Ultrasonic testing helps prevent catastrophic bolt failure by finding internal defects, and it’s a standard part of our Lifting Services inspection program. [Read more.](#)

Customer Testimonial

With the capacity to test up to 20,000 feet of hose in a single day, IIA’s speed is a huge selling point for the Norway Fire Department in Maine. After performing hose testing in-house for years, today the department outsources all of its hose testing to IIA.

“As firefighters, we play a deadly game. It’s imperative that equipment work the way it’s supposed to,” says [Chief Dennis Yates](#). “We are thoroughly happy with IIA. They make sure everything is how it should be.”

Read more about [IIA Fire Services](#) and learn how [IIA’s meticulous repacking](#) makes trucks parade-ready.

Meet the Expert: Dakota Hinrichs



Using visual inspections, dielectric testing and other tests, IIA’s [Dakota Hinrichs](#) ensures that tools and protective gear function as intended and will protect line workers from electrical shock. He has a keen

understanding of the importance of every single test.

“When everyone else is going home for a storm, they’re the ones heading out,” says Dakota. “Linemen risk their lives for us; the least we can do is make sure they have safe equipment to do the work.”

IIA Comprehensive Fire Truck Inspection Video

IIA’s Fire Department Testing Division understands your needs and goals, and we guarantee a streamlined and worry-free inspection experience for you and your station every time.

Watch a brief video to learn more.



Let’s Connect

We want to hear from you! Let us know about your latest inspection challenges and how we can help. Call us at **(623) 235-8188** or complete our [online form](#) and we’ll get back to you within 24 hours.

Be sure to follow us on [LinkedIn](#) to learn about the latest tools and techniques we’re using to solve our clients’ problems and make the world safer.

