

# INDUSTRIAL INSPECTION & ANALYSIS WINS THE FLEET

Kendall Vegetation Services, a long-standing, well-respected industry leader in vegetation clearance, tree trimming and storm restoration services was faced with the reality of not being completely satisfied with a previously contracted vehicle compliance inspection company. Kendall Vegetation Services, known across the Southeastern US, knew they had to pivot.

## THE CHALLENGE

Industrial Inspection & Analysis Lifting Services division was presented the opportunity to provide safe, remote, and accurate compliance inspections for half of Kendall Vegetation Service's fleet, simultaneous to the (then current) contracted vehicle inspection company.

## THE PROCESS

IIA's Lifting Services division mobilized quickly and sent certified inspectors across Kentucky, Georgia and Alabama. IIA's team met report and safety goals and quickly exceeded expectations, surpassing the competition by using proven internal processes, streamlined forms and specialized tools, as well as responsive, professional communication and documentation strategies.



“

I was really satisfied with IIA's work. Their safe, efficient inspections allowed our crews to get back to work faster so we could continue to provide reliable services to our clients.”

- Nick Oney, Fleet Manager



## WHY IIA?

Kendall Vegetation Services experienced immediate value after bringing IIA's inspectors on board including:

- Increased efficiency
- Strengthened report focus
- Enhanced communications
- Deepened professional trust
- More detailed reports

Industrial Inspection & Analysis  
exceeded their competitor's  
inspection rate by

**30%**

## THE END RESULT

Kendall Vegetation Services has been impressed with IIA's Lifting Services division from the start. After earning the business of Kendall Vegetation Services, IIA Lifting Services now inspects the entire fleet across multiple states. Compliance and safety remain the utmost importance for Kendall Vegetation Services and the trustworthy, execution-focused professional team at Industrial Inspection & Analysis is proud to be their vendor of choice.

## Do You Need To Talk To A Lifting Expert?

Learn more about how IIA can solve your specific lifting challenges.

**Call us at 623-263-9623**