

3 REASONS WHY A FULL-SERVICE CRANE COMPANY IS BETTER THAN AN INSPECTION ONLY COMPANY



Everyone knows when you have an overhead crane, it must be inspected and certified on an annual basis and it requires maintenance. When choosing a vendor to provide this service, there are several considerations to take into account.

1



**CONSISTENCY FROM
INSPECTIONS TO REPAIRS
TO MAINTENANCE**

When using an inspection only company, a customer receives their inspection, but will likely have to outsource any necessary repairs. When this happens, details can slip through the cracks, or the timeline for repairs can take longer than they would if working with a full-service company.

With a full-service company, the resources are already in place for consistency, from inspections to repairs to maintenance. A customer doesn't have to work with different representatives or technicians supplying various services without historical records—it's one company and the same people working within a proven process that guarantees quality and reliability.

2



**EXPANDING
YOUR TEAM**

With an inspection only company, your inspector is not part of your team. The service they perform is required, but you typically don't get any value add.

Using a full-service company, like IIA Lifting Services, our team becomes your team. Our deep bench top-of-the-line technicians and highly trained engineers with years of hands-on experience are now helping you inspect, maintain, repair, replace, and design your overhead cranes.

3



**THERE WHEN YOU
NEED THEM**

Inspections don't come as a surprise, but malfunctions and broken equipment do. When this happens, your inspection only company can't help.

IIA keeps your business moving no matter the time of day. Whether it's 6 PM on a Tuesday or 3 AM on a Saturday morning we know that your emergency cannot wait.

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REASON 1







CONSISTENCY FROM INSPECTIONS TO REPAIRS TO MAINTENANCE

 FULL SERVICE	 INSPECTION ONLY
 Resources are already in place for consistency	 Will likely have to outsource any necessary repairs
 One company and the same people working within a proven process	 Different technicians supplying various services without historical records
 Guarantees quality and reliability	 Details can slip through the cracks, or the timeline for repairs can take longer

REASON 2





EXPANDING YOUR TEAM

 Our team becomes your team	 Inspector is not part of your team
 Service by highly trained staff with years of hands-on experience	 Service they perform is required, but you typically don't get any value add

REASON 3



THERE WHEN YOU NEED THEM

 Handles emergencies and keeps your business moving no matter the time of day	 Can't help you with malfunctions and broken equipment
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